TValue™ Direct for Salesforce

by TimeValue Software | Northteq



The financial calculation standard now integrates with the world's #1 CRM

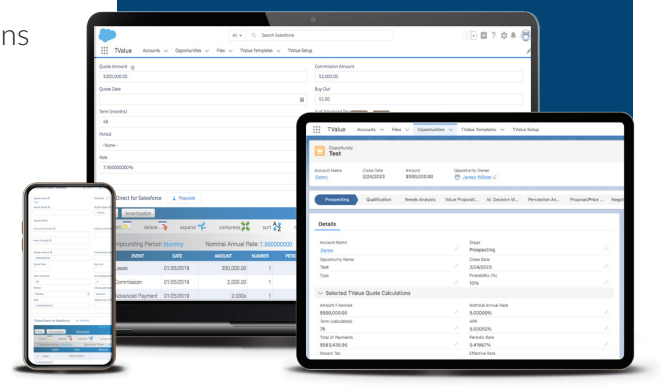
Built through a partnership between TimeValue Software™ and Northteq, TValue™ Direct for Salesforce® brings together TValue™, the industry standard for calculating equipment leases and loans, and the world's leading CRM, allowing you to quickly and easily price, evaluate, manage, and close deals without ever leaving the platform.

Streamline lease and loan pricing directly within Salesforce

- Easily provide quick, accurate quotes to customers — no matter how simple or complex
- Fully integrated solution to price, evaluate, manage, and close deals
- Use pre-set TValue Calculators for simple, straightforward deals
- Use the TValue Templates for structured deals that do monthly skips, modified/varied payments, amount steps, or percent steps
- Use the flexibility of TValue directly for creative deals by building the lease or loan as you need it
- Streamlines the process of calculating lease or loan payments with TValue that can be mapped into any Salesforce field and produce quotes, proposals, or contracts through Salesforce or other popular document generating applications
- Takes information from any Salesforce field and pre-populates the TValue cash flow data for quick customization and calculations
- Stores TValue cash flows and amortization schedules within a Salesforce Object for easy access in one central place

Flexibility to quickly and easily structure lease pricing options to win deals

- Calculate various lease payment structures and determine the pricing with your yield parameters
- Formulate "what-ifs" to create the right deal structure in order to close the deal
- Calculate the buy and sell rates with simple inputs
- Determine your commission and price it into the deal
- Factor in residuals or buyouts
- Quickly designate payments in advance or payments in arrear
- Handle APR – Truth in Lending (Reg. Z) disclosures



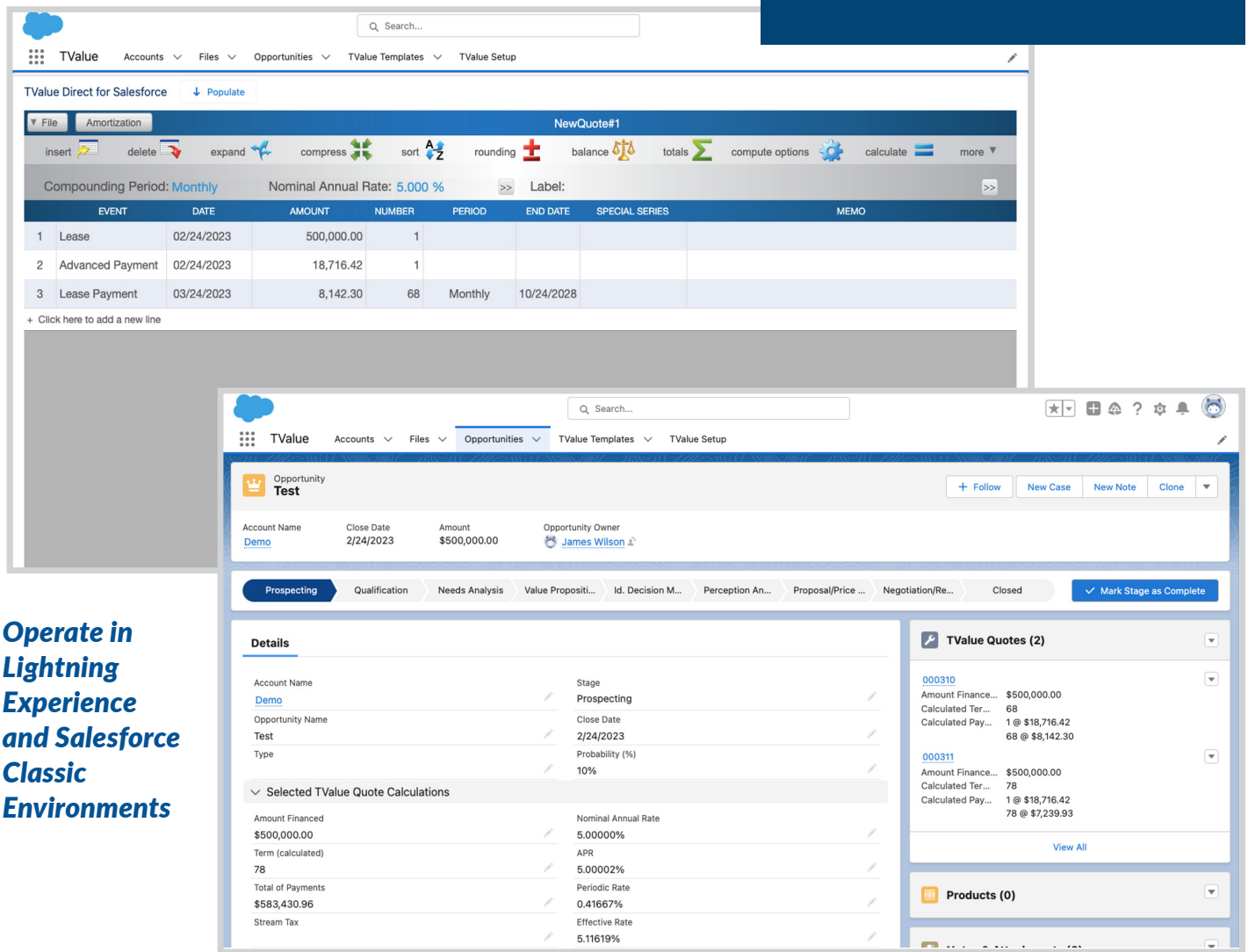
TIMEVALUE™ software

northteq

Customizable user environment

- Customize your event names with the same terminology you use with your accounts
- Set your company defaults for Input Settings and Compute Options
- Determine the profiles or roles that can access the TValue Calculators, TValue Templates, or TValue Quotes

TValue Direct for Salesforce streamlines the lease pricing process making it quick and easy to accurately price, evaluate, manage, and close deals in one solution



Operate in Lightning Experience and Salesforce Classic Environments

TValue Direct for Salesforce

For pricing, orders, or additional information, email our TimeValue Software experts at **info@TimeValue.com**, or call **800-426-4741** Monday-Friday, 7am-5pm (Pacific Time).